

March 25, 2020

Dear Manufacturer,

Many of you know us but some of you may not. NETZSCH Pumps NA is based in Exton, Pennsylvania and is part of a large global company, NETZSCH Group headquartered in Germany, that manufactures on five continents. There are three business units within NETZSCH – Analyzing & Testing, Grinding & Dispersing and Pumps & Systems. NETZSCH Pumps NA is part of the Pumps & Systems business and is a world leader in positive displacement pump design and production. We produce a line of high quality progressing cavity pumps (NEMO®), rotary lobe pumps (TORNADO®) and multiple screw pumps (NOTOS®).

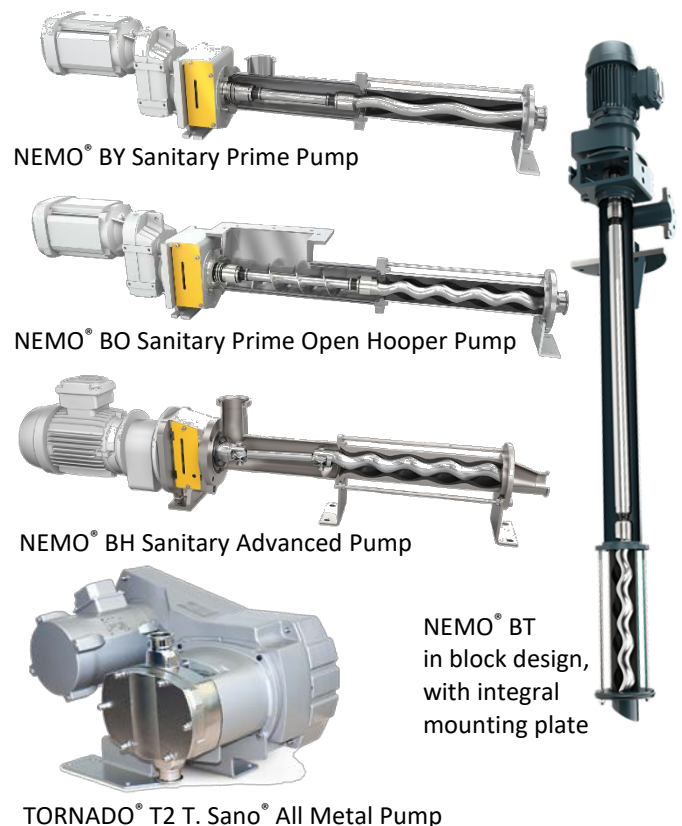


We are writing to you today to offer our assistance in your production of hand sanitizers. We are an essential equipment producer in life-sustaining markets – water/wastewater treatment, oil & gas, food & pharmaceutical, mining and others – and have provided key equipment to insure quality and reliability in the production of different fluids.

Our line of NEMO® and TORNADO® pumps have unique fluid handling capability not found with other types of centrifugal and positive displacement pumps.

Our pumps handle:

- Wide range of viscosities (up to 1 million centipoise)
- Broad metering capability down to fraction gallons per hour
- Variety of materials of construction including stainless steel (3A if required) as well as exotic metals
- In house development and produced elastomers including alcohol resistant elastomers
- Very low shear pumps for shear sensitive material (our pumps do not change the rheology)
- Flow is proportionate to speed for accurate regulation
- Inventory available, ready to ship within hours some items ship the same day.
- Can pull nearly full vacuum
- Handles solids laden fluid as well



NEMO® BY Sanitary Prime Pump

NEMO® BO Sanitary Prime Open Hooper Pump

NEMO® BH Sanitary Advanced Pump

TORNADO® T2 T. Sano® All Metal Pump

NEMO® BT
in block design,
with integral
mounting plate

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The NETZSCH Team is waiting to assist you with any fluid management design and production challenges that you have with hand sanitizers. Our technical and service teams are available to assist you wherever in the world that you need us. Our large inventory and assembly plant in Exton, PA will insure that you have the aftermarket support you require for worry free production here in the U.S.

Please let us assist as we have done with so many critical businesses in the U.S. and around the globe. You can contact us at:

NETZSCH_Sales_USA@netzsch.com

From our families to yours, we wish you health and safety.